

FASTER SALES. FEWER SURPRISES. GIVE BUYERS CONFIDENCE WITH A STRATA REPORT THEY CAN ACTUALLY UNDERSTAND.

PROPERTY INSPECTION REPORTS ARE AN ESSENTIAL TOOL FOR VENDORS WHO WANT A SMOOTH, CONFIDENT SALE. BUT REPORTS THAT ARE HARD TO UNDERSTAND OR LACK DETAIL CAN QUICKLY UNDERMINE BUYER CONFIDENCE AND STALL NEGOTIATIONS.

Strata Records Inspections are a crucial part of buying any strata property. A high-quality strata report helps remove information gaps, reduces buyer hesitation and can enable faster and more confident decisions for buyers - while providing agents and vendors with useful strata insights.

The problem? The quality of strata reports has quietly taken a hit in recent years - but most people have no idea.

Most providers operate as one-person businesses, juggling every aspect of the process. That often results in inconsistent quality, superficial reports, and limited customer support. Some experienced searchers can still do good work - but consistency is rare.

We know this because over the past couple of years, we've been asked - by buyers, conveyancers, and buyer's agents - to review hundreds of strata reports from nearly every provider across NSW. And the results are ugly.

Reports may look professional on the surface, but dig a little deeper and you'll find outdated documents, duplicated files, and very little helpful commentary - a "file dump", not a report. There are more errors, less information and less support for buyers trying to understand what they're reading.

We are not saying we are perfect, but we've invested heavily in unique processes to ensure our strata reports are clear, consistent, and backed by responsive, knowledgeable customer support. In many cases, it's that support that makes all the difference.

- Well-structured, robust and easy-to-read template
- Rigorous QA process to capture any errors in reporting
- Strata Manager follow-up
- Report updates if new information becomes available
- Dedicated and responsive customer service team
- Outstanding follow-up support
- Ongoing training and feedback to inspectors to ensure professional development

EYEON Property Inspections

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PRICING STRUCTURE

PROPERTY INSPECTIONS ARE THE SMALLEST COST IN MARKETING AND SELLING PROPERTY. SO WHEN CHOOSING AN INSPECTOR, THINK WHETHER YOU WANT IT CHEAP OR GOOD.



OPEN ACCESS OPTION A

Cost to Seller:

\$249

When 4 or more Buyers download our report, Seller gets **50% refund**

Cost to Buyer:

\$69 upfront + \$269 if successful.



OPEN ACCESS OPTION B

Cost to Seller:

\$99

If the property doesn't sell or the successful buyer doesn't download our report for any reason, seller will pay an **additional \$220.**

Cost to Buyer:

\$69 upfront + \$269 if successful.



EYEON ZERO

Cost to Seller:

\$499

Cost to Buyer:

Zero.

Full follow-up support is still included.

HOW DOES OUR SERVICE WORK?

WE DO NOT CROSS-SELL OTHER SERVICES AND ANNOY YOU WITH POST-SALE MARKETING.

OUR INSPECTORS WORK FOR US, SO YOU ARE ALWAYS DEALING WITH EYEON.

1. You make an investment in our service.
2. We complete an inspection.
3. We provide the Seller and the Agent with a copy of an inspection report - so you become aware of any issues upfront.
4. You have access to our team and the inspector to ask questions.
5. Our report is uploaded to www.eyeon.com.au and is available for download at any time.
6. We provide the Agent with necessary marketing information for the report.
7. The Agent gets a real-time advice each time a Buyer downloads a copy.
8. We proactively follow-up with all Buyers, ensuring that any questions they may have about the report are taken care of.

Please note that our reports automatically show as expired **three months** after the inspection date. Circumstances at a property can change quickly, especially if there are current or upcoming projects, or an expected AGM. Expired reports can still be purchased at half price; however, a re-inspection is recommended. There will be additional costs if a re-inspection is required.

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ARRANGING AN INSPECTION

It's easy!

Simply submit your request [online](#) or over the phone, just have some payment details ready.

EYEON Property Inspections can also offer tailored invoicing solutions, please get in touch with us to discuss your needs.

WE ARE LOOKING FORWARD TO HELPING YOU SELL WITH MORE CONFIDENCE.

